IT

TEAMS

Discover the power of teams!

Combining the ideal balance of individual talent with team collaboration to provide outstanding software services and solutions to our clients

60 Calea Floreasca, 8th floor, Sector 1,
Bucharest, 014462, România

Phone: +4 0741 277 978
E-mail: office@it-teams.com
www.it-teams.com

IT Teams

Discover the power of teams

Ownership

IT Teams SRL is a privately owned entity, established in 2016, with headquarters in Bucharest, Romania with foreign legal entities in Bulgaria and Poland.

Our Services

- Dedicated Teams
- Staff Augmentation
- Application Development and Maintenance
- IT Consultancy

Who we are

Company background

IT Teams is a software development company founded in 2016 with a clear goal in mind: to provide top-notch solutions and exceptional services for our clients across the world.

From empowering startups with cutting-edge prototypes to meeting the diverse IT needs and tailoring dedicated teams for prominent global enterprises, we have consistently doubling our annual revenue year after year.

Today, 7 of the world's top 50 IT consulting companies are our clients, earned through building a loyal client base over time.

Our mission

Our mission is to supply the right mix of individual talent with teamwork practices to provide outstanding customer service experience.

Leveraging vast outsourcing and IT staffing experience, we deliver the perfect blend of technical skills, methodology, and rapid development techniques.

"I was particularly pleased with their ability to source strong talent in a timely manner."

May 29, 2023
Dublin, Ireland
Consulting Company

We believe in the power of **Digital and AI transformation** to help businesses modernize and optimize their operations and we are confident in our ability to achieve this through collaborative efforts.

Core Values

Curiosity. Transparency.
Teamwork. Commitment. Perseverance.

Our Services

IT Staffing
Lightning-fast IT experts, delivering valuable support precisely when you need it most, especially during your critical peak periods.

Dedicated Teams
Accelerated product or application development through our expertly crafted and dedicated teams, driving sustainable growth and innovation for your business
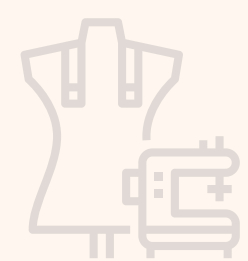
Application Development & Maintenance
Custom-tailored applications developed exclusively by us, complemented by a comprehensive suite of corrective, preventive, and enhancement maintenance services
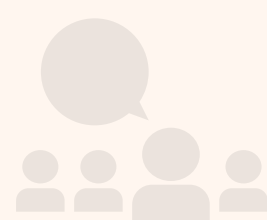
IT Consultancy
Audit and consultancy services providing strategic insights and innovative solutions to drive growth, efficiency, and technological excellence

Microsoft Partner Network

GUVERNUL ROMÂNIEI

IBM Silver Business Partner

Key differentiators

Flexibility
We provide flexible business models to respond to a wide range of client needs such as IT consultancy, IT audit and technical training.

Means to scale up
We operate over 120 specialists from Eastern Europe: Romania, Poland and Bulgaria with access to highly qualified talent pool in Asia - India.

Security
We are engaged in projects handling sensitive data and we hold Security Clearance at EU level

Talent Access
We specialize in attracting talent and retaining it through an outstanding work environment, competitive compensation packages and attention to career development. We have a strong network of engineers which are a key factor in identifying talent for our new clients.
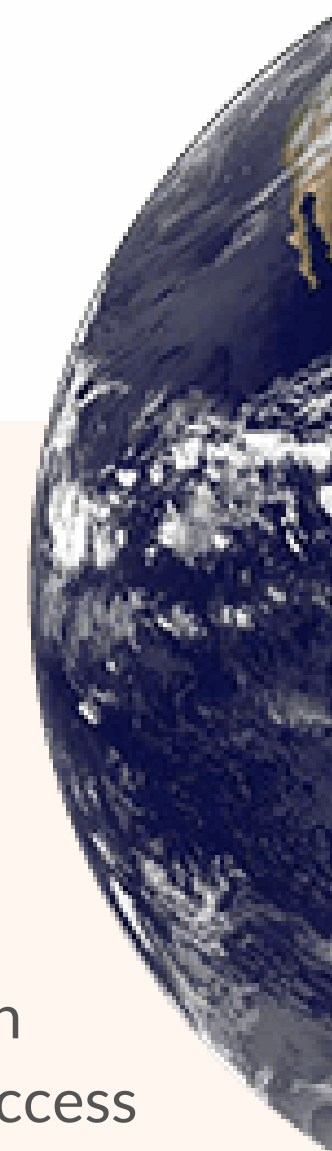
Large scale/ Large user base products
We have experience developing and scaling applications to respond to a large user base and we provide audit services for such platforms.

Our Approach

Addressing Unique Client Needs

Thoroughly analyze our clients' specific needs, enabling us to provide a tailored blend of IT consultancy, DevOps, Project Management, Software Engineering, and Quality Assurance services that precisely address their unique needs and propel their success

Attracting Top-Tier IT Specialists

Continuously attract top-tier IT specialists - we leverage our exceptional channels to identify such professionals and operate an efficient prequalification process that is fully transparent for our clients

Nurturing a Motivated Workforce

Motivate and retain our talented workforce by providing constant support from our dedicated delivery managers and HR Business Partners while harmoniously collaborating with our client to achieve service excellence

Fostering True Partnership

Act as a true partner by proactively engaging on a regular basis with our clients, gaining a deep understanding of their IT goals and allowing us to enhance our services and better align with their objectives

Development Methodologies

Our services are backed by Agile and Waterfall methodologies, firmly rooted in a CMMI Level 3 principles, empowering your business with the agility and structured precision it deserves.

Communication and Collaboration

Teamwork

One of our values, our employees work together seamlessly to achieve common goals and deliver exceptional results.

### Cross-Department Collaboration

Knowledge sharing and innovation are embraced at all levels in our company to ensure clients receive exceptional experience and results while working with us.

Communication Channels

We employ various communication tools from email, instant messaging platforms to project management software, and video conferencing to facilitate clear and timely communication

Remote Work Capabilities

We support remote collaboration and we adapt our tools, technologies and policies to enable effective collaboration among remote team members for each particular client

Open Communication

We are commitment to open and transparent communication, our culture encourages our employees to express their ideas, concerns, and feedback without fear of judgment

Diversity and Inclusion

We foster a diverse and inclusive work environment, and we believe that different perspectives and experiences contribute to innovation and who we are.
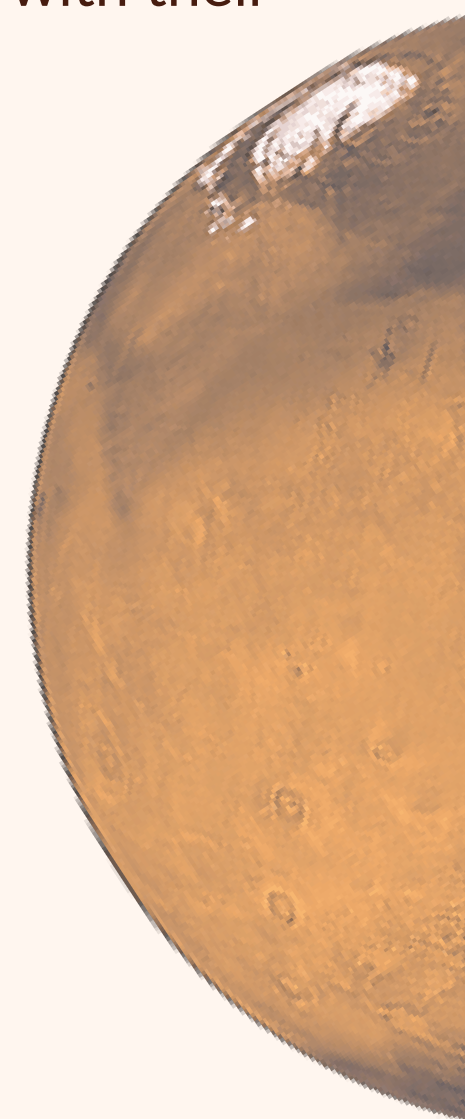
Capabilities

We offer a wide range of cutting-edge technologies for web product development, as well as enterprise technologies such as ERP, CRM, and support tools.

- IT Consultants, PMs & BAs
- Web Technologies: Java, .Net, Python, NodeJS, Php
- Web Technologies: React, Angular, Flutter
- Quality Assurance: QA, QA Automation
- Enterprise: Salesforce, Mulesoft, SAP, Oracle OBIEE
- BI, Data Engineers

Our extensive talent pool include:

- SAP
- Ruby,
- Security Engineering,
- Database Administration,
- Sys Administration, System Engineering, and more.
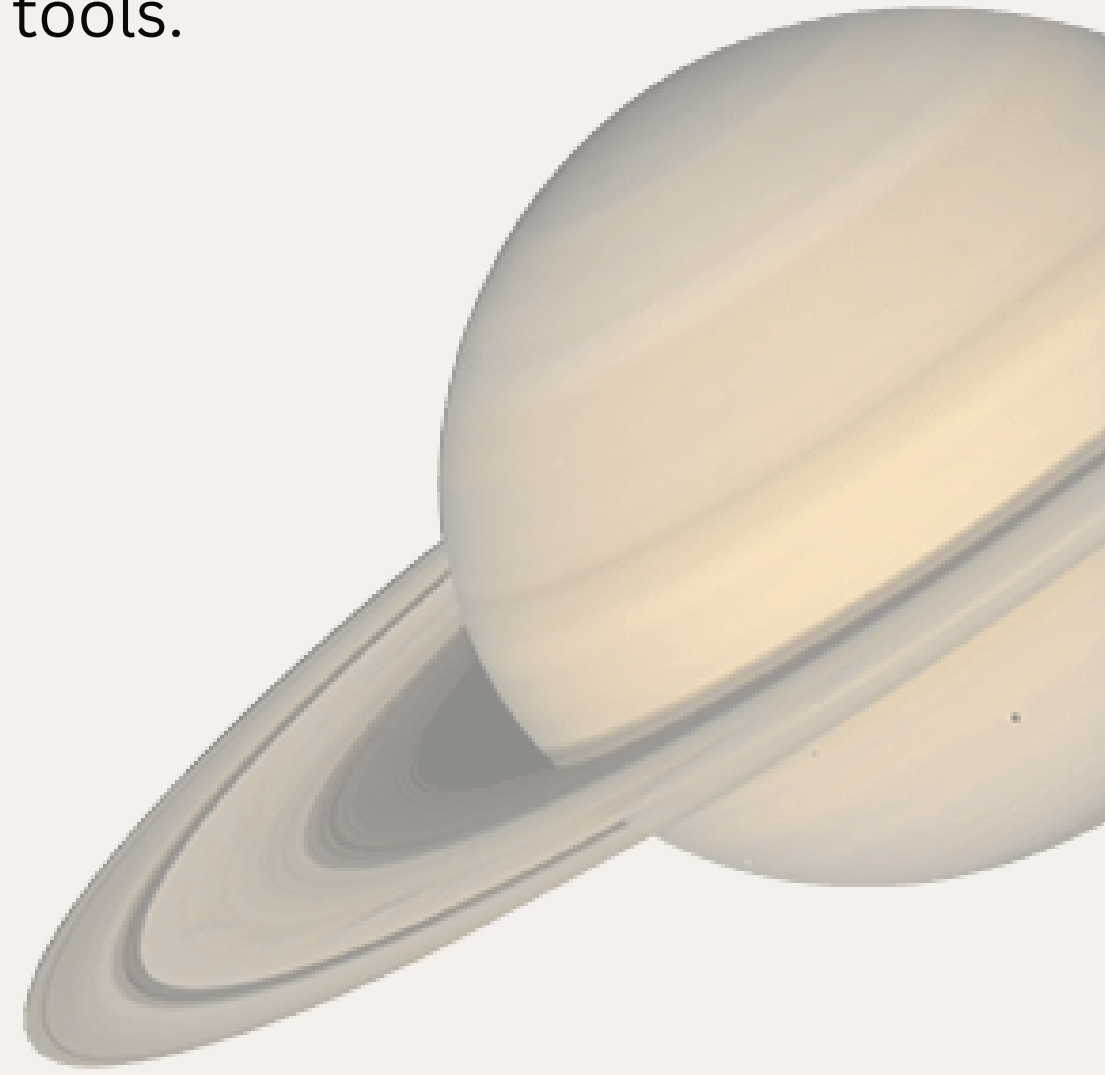
How we helped our clients

Top Enterprise Company, Energy Sector, Austria

In 3 months in mid-2020, we built a team of 7 engineers skilled in Java, ReactJS/Native, and QA Automation. In 6 months, the team expanded to 20 members and worked as an extension of the client's digitalization department.

Today, we remain their preferred vendor due to our understanding of their needs, flexibility, quick issue resolution, and collaborative decision-making on team composition.

Product Development, Consulting, US & Ireland, US & Ireland

Our client preferred IT Teams for our quick candidate delivery ability and our expertise in building and operating Agile teams. Their existing 14 agile teams are enhanced by 2 additional teams, each with 5-7 members, built and operated by us. Our aim is to create autonomous teams covering all roles from Scrum Master to QA, while monitoring the delivery speed and the final quality.

The first of the two teams was formed within 3-4 months.

How we helped our clients

Application Development, Maintenance & Support, Automotive, Romania

Our renowned auto manufacturer client turns to IT Teams whenever their department managers formulate a need for improving existing software tools.

Over our 6-year collaboration with this client, IT Teams has delivered solutions for employee self-service, training management, assembly line monitoring, and waste tracking.

Today, a team of 3 .Net engineers and QAs, assisted by a PM, is ready to take on new requirements and ensure the necessary maintenance of delivered solutions.

Application Development, Maintenance & Support, Insurance, Romania

We helped our client maximize their corporate portal's potential and achieve their digital goals through our website maintenance and development services.

IT Teams delivered a niche mix of IT consultancy and technical skills by conducting an initial hardware, software and security audit to ensure a solid foundation for future engineering, portal administration, and support services. The outlined performance improvement needs and security risks have been addressed by our team.

Today, we delivery exceptional value by leveraging our expertise in Drupal/LAMP, QA, System & Security Administration, which are part of our consultancy, support and maintenance services.

IT Staffing, Technology Consulting, Romania & Belgium

Our client, with a turnover of 750 million euros worldwide, has a strong development center in Romania. They sought IT Teams services to enhance their workforce through top-notch engineers specilized in a wide range of web development technologies.

In just a few months, we swiftly identified, qualified, and onboarded a team of 7 engineers dedicated to accelerating delivery speed across three pivotal projects. Now, one year later, our team of engineers seamlessly operates as an extension of our client's esteemed development center, ensuring uninterrupted progress.
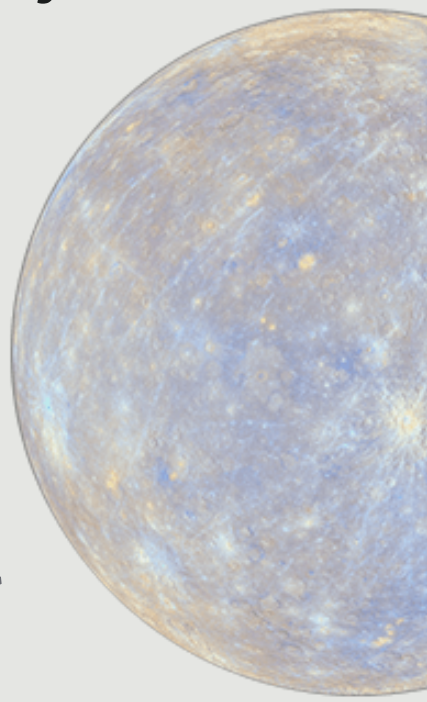
Building an Enterprise Software Support Team for a Telecommunications Company

The Challenge

Our client, is a dynamic global industry-leading powerhouse specializing in cutting-edge communication infrastructure development, ownership, and operation.

They sought to solidify their internal enterprise technical support capabilities across Europe following a recent acquisition in the region. This process required technical consultancy and support to enhance their ability to gather requirements, translate them into user stories, and draft technical documentation for a seamless integration of the acquired entity.

The Solution

Our team of technical consultants, support, and development engineers exhibited exceptional flexibility and expertise in addressing the client's integration challenges.

Within a span of just two months, we seamlessly assembled a fully functional team, equipped with a unique blend of Oracle ERP knowledge, architectural expertise, and Spanish language skills.

This crucial assistance played a pivotal role in facilitating the client's integration process with the Spanish branch of the acquired entity.

The Result

We power the client's expansion into Europe and Latin America with our specialized team of 6 engineers.

Our expertise spans Oracle EBS suite, Mulesoft, ServiceNow, and QA automation on HP ALM, ensuring seamless operations and exceptional support.

Team Extension and Resource Support for Renewable Energy Growth

The Challenge

The client, a prominent energy division of a reputed Telecom and Technologies conglomerate, faced the challenge of expanding their team to support their growth in the renewable energy market.

Their engagement with external suppliers has experienced remarkable growth, and they require expert assistance in managing these crucial relationships.

Our client was seeking an individual with profound technical knowledge, industry knowledge, outstanding communication skills with diverse stakeholders, and the ability to seamlessly coordinate technical teams.

The Solution

We seamlessly transformed the client's challenges into strategic priorities.

IT Teams handpicked a proficient Technical Project Manager and Business Analyst to consolidate the requirements gathered from all stakeholders, ensuring a comprehensive plan for continuous support and enhancements of the cutting-edge product return authorization platform.

The next crucial step involved assembling a top-notch software engineering team to custom-tailor the platform, ensuring it remains agile and responsive to the latest needs.

The Result

Within a span of just four weeks, our resources became fully operational, exceeding client expectations. Impressed by our performance, we were recommended as a strategic partner for the client's IT Communication and Change Management division in Germany. Currently, we have a team of four resources successfully supporting the client's growth within a three-month timeframe.

Our history in numbers

Revenues

6,000,000€
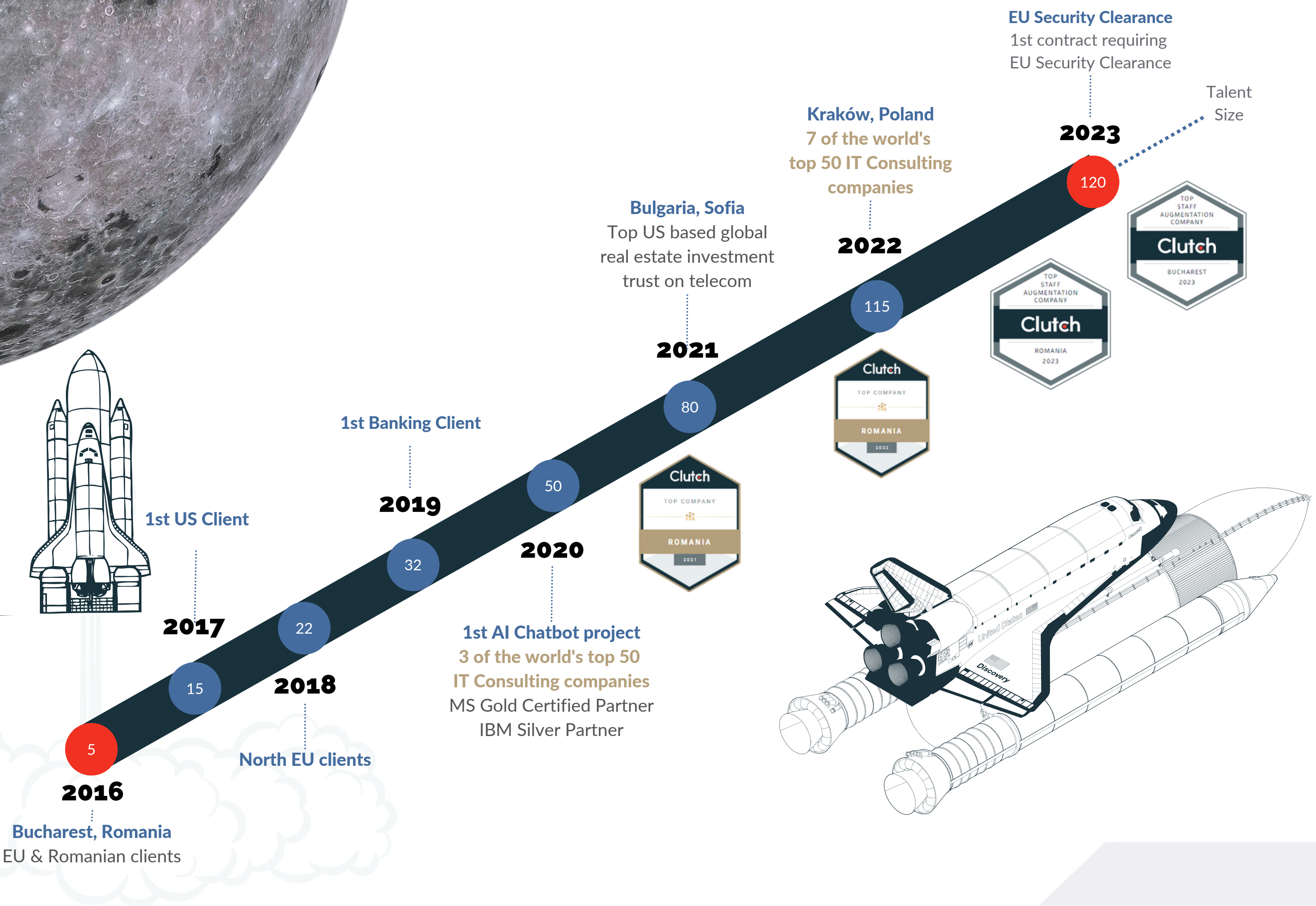
5,900,000€

4,200,000€

4,000,000€

2,000,000€

2,000,000€

1,300,000€

880,000€

440,000€

180,000€

0€

2015 2016 2017 2018 2019 2020 2021 2022

Achievements

EU Security Clearance
1st contract requiring
EU Security Clearance

Talent
Size

Kraków, Poland
7 of the world's
top 50 IT Consulting
companies

2023

120

Bulgaria, Sofia
Top US based global
real estate investment
trust on telecom

2022

115

2021

80

1st Banking Client

2019

50

1st US Client

2017

32

2020

22

2018

15

North EU clients

5

2016

Bucharest, Romania
EU & Romanian clients

1st AI Chatbot project
3 of the world's top 50
IT Consulting companies
MS Gold Certified Partner
IBM Silver Partner

Clutch — TOP COMPANY — ROMANIA 2021

Clutch — TOP COMPANY — ROMANIA 2022

Clutch — TOP STAFF AUGMENTATION COMPANY — ROMANIA 2023

Clutch — TOP STAFF AUGMENTATION COMPANY — BUCHAREST 2023

Calea Floreasca 60, 8th floor
Bucharest, Romania
office@it-teams.com

www.it-teams.com